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Addressing Infrastructure Deficits through Public-Private Partnership Funding of Public Projects in Nigeria:

A Review

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Abstract

This paper examined the effectiveness of Public-Private Partnerships (PPPs) in addressing Nigeria's infrastructure deficit. Its specific objective was to assess the challenges and opportunities associated with PPPs in funding public projects. Methodologically, it reviewed existing literature, policy documents, and case studies to provide a comprehensive analysis. The findings revealed that PPPs in the country were impeded by financial constraints, corruption, inadequate political will, and a lack of expertise among local institutions. These challenges notwithstanding, PPPs offered significant potential for infrastructure development in the country if legal and regulatory frameworks were strengthened, access to finance was improved, and transparency and accountability were promoted. The study concluded that with strategic partnerships and concerted efforts, Nigeria could fully realize the benefits of PPPs, fostering sustainable economic growth and enhanced public service delivery. Its recommendations included enhancing capacity building, fostering stakeholder engagement, and leveraging international partnerships.

Keywords

Public Private Partnership, Partnership, Government, Private Sector, Infrastructure

INTRODUCTION

The demand for public projects and societal development in Nigeria has surged significantly during this democratic dispensation, with many calling for greater commitment from the government. It is expected that the government provides infrastructural facilities for the benefit of its citizens. However, years of underinvestment and poor maintenance have left Nigeria with a substantial infrastructure deficit, hindering the country's development and economic growth. Nigeria needs to make massive investments, far beyond the means available to the government, to close this significant infrastructure gap (ICRC, 2009).

The government's capacity to cater to these numerous services is challenged by financial insufficiency and a deficit of expertise to bridge the infrastructure gap. Kasim and Okafor (2015) noted that the Nigerian public sector has struggled with inefficiency in service delivery. Consequently, in line with global practices, it is essential to reposition the sector for better performance despite the immediate challenges within its operational space. The World Bank has recognized that one way to empower effective developmental efforts by the government is through the joint cooperation of the private and public sectors. Recently, the involvement of the private sector in partnership with the government in providing infrastructure has gained traction in both developing and developed countries (Akpoghome & Nwano, 2019).

The Federal Government of Nigeria believes that the private sector can play a crucial role in providing new investments through Public-Private Partnerships (PPPs). The essence of such partnerships in developing countries like Nigeria is to source funding to meet the societal demands. This has led to contractual agreements between the public and private sectors to fund and provide professional guidance to accomplish developmental tasks. However, PPPs in Nigeria have faced several challenges, including contractual disagreements, insufficient funding, and various political and socioeconomic factors.

Against this backdrop, this paper provides an overview of funding public projects through Public-Private Partnerships in Nigeria. The focus of this study is to bridge the infrastructure gap with an analysis of funding through PPPs.

LITERATURE REVIEW

Overview of Public-Private Partnerships (PPPs)

Public-Private Partnerships (PPPs) refer to various collaborative arrangements between the private and public sectors, encompassing established logics, strategies, and managerial consequences (Mazouz & Belhocine, 2002). A government agency outsourcing project administration to a private body aims to reduce costs, while a social service organization entrusting healthcare delivery for the elderly to a private firm exemplifies contracting expertise. Such arrangements, though beneficial, raise specific managerial issues and concerns (Mazouz, Facal, & Viola, 2008).

The literature highlights the polysemic nature of PPPs, with different international organizations providing varying definitions. According to the OECD (2014), "there is no widely recognized definition of PPPs and related accounting framework. Eurostat, IASB, IMF, IFRS, and others work with different definitions." Similarly, the IMF (2004) notes, "there is no clear agreement on what does and what does not constitute a PPP. The term is sometimes used to describe a wide range of arrangements."

Jomo et al. (2016) observed that different institutions promote different definitions of PPP, and governments adopt their definitions in national policies, laws, and programs. Mazouz *et al* (2008) argue that various national governments' interpretations of the concept complicate its clarification. In practical terms, they define PPP as an "institutional arrangement," as seen in examples from Saudi Arabia (Al Homeadan, 2001), the United States (Guttman, 2001), and South Africa (Fourie, 2001). The authors' choice of words and language also differs in interpreting the concept. Romero (2015) identifies more than 25 forms of PPP in the literature. This diversity in definitions arises because PPPs occupy a "space between traditionally procured government projects and full privatization" (Grimsey & Lewis, 2005).

The definition of PPP varies in practice based on the level of assets and expenditure of the private partners. When private partners manage the contract, they have limited capital expenditure. In agreements like Design, Build, Own, Operate (DBOO), the private partner designs, builds, operates, and finances the capital asset (Mazouz et al., 2008). Roehrich et al. (2004) note that different PPP schemes exist between the public and private sectors based on ownership and risk-bearing.

The concept of PPP originated in the United Kingdom in the 1960s through the Private Financial Initiative (PFI), aimed at partnership arrangements to improve infrastructure via public projects and the provision of vital services (Sarafadeen & Akuakanwa, 2015). The cooperation typically involves the public and private sectors financing, constructing, operating, managing, and maintaining infrastructure. PPPs have become a global phenomenon in both developing and developed countries, including Nigeria (Ibrahim et al., 2020; Liman et al., 2021).

PPPs involve long-term contractual agreements between the parties. While there is no specific definition for PPP, the understanding of it encompasses the cooperation between the public and private sectors in financing, planning, providing expertise, and management. PPPs aim to establish risk-sharing so that private sectors can participate in establishing projects through risk management (Sarafadeen & Akuakanwa, 2015). The adoption of the term PPP varies across countries: the United Kingdom uses the term Private Financial Initiative (PFI), Americans refer to it as Private Sector Participation (PSP), while the World Bank uses Private Participation in Infrastructure (PPI).

These terminologies do not impede the concept of PPP as proposed by various scholars. According to Adirieje, PPP is a practice affecting the interaction of public and private sectors aimed at national or global development and the general well-being of society. It involves stakeholders and their ability to form successful partnerships and other responsibilities. This is usually done on long-term contractual agreements between different government tiers (Federal, State, Local Government) and private sectors to secure funding, construction or refurbishment, operation, and maintenance of infrastructure projects, as well as the delivery of services owned or established by the government, thus bearing the risk (Obuebite *et al*, 2021).

Afolabi (2018) corroborate this by asserting that PPPs indeed entail a long-term relationship between private and public entities, anchored with the responsibility of establishing and maintaining public projects through financial and expertise management of resources to mitigate challenges and risk factors. PPPs are used globally to build new and upgrade existing public infrastructure such as schools, hospitals, roads, power plants, waste and water treatment plants, and prisons. In this regard, the private sector is responsible for financing, operating, and maintaining public infrastructure (Khanom, 2009). PPPs have become a key instrument for providing infrastructure in both developed and developing countries, particularly in Nigeria (Mabogunje, 1993).

Global Best Practices in Public-Private Partnerships

The successes of Public-Private Partnerships (PPPs) are well documented in the literature, with scholars highlighting various benefits. Ibrahim *et al* (2006) and Burger (2009) agree that PPPs promote and sustain organizational performance. Other researchers, such as Zhang (2005) and Li (2005), emphasize the significant impact of PPPs on infrastructural development. Li (2005) further identifies eighteen success factors associated with PPPs, including sound financial packages, economic viability, appropriate risk allocation, favorable investment climates, and reliable concessionaire consortia. The Build Own Operate Transfer (BOOT) model is often cited as a successful PPP concept, particularly in infrastructure, due to its promotion of revenue sustainability and strong consortium structures (Dairu & Muhammad, 2015).

However, PPPs are not without their challenges. Scholars have identified various issues, particularly in the realm of infrastructure. Idornigie (2012) discusses the complexities of "bundling" projects, while Grimsey and Lewis (2007) raise concerns about legal and regulatory frameworks, the involvement of transaction advisers, and the need for projects to pass public interest and value-for-money tests. In Nigeria, for instance, the introduction of the Infrastructure Concession Regulatory Commission Act (ICRCA) of 2005 aimed to address these issues by providing a legal framework for PPPs. Before this act, different legal frameworks regulated various sectors without mentioning concessions or PPPs, with the exception of the Electricity Power Sector Reform Act (2005), which outlined the privatization of successor companies of the Power Holding Companies of Nigeria PLC (Idornigie, 2012). Despite various sponsored bills aimed at providing a legal framework for PPPs in Nigeria, the country still lacks an appropriate regulatory framework for PPPs until these bills are passed into law (Edward & Shaoul, 2003).

Interestingly, several developed countries such as Germany, Ireland, Wales, Australia, Canada, England, and Ireland do not have specific laws on PPPs (Ojebode, 2016). Instead, these countries rely on general laws, contract guidelines, and procurement rules. Despite the absence of explicit PPP laws, the political will to champion PPPs is strong in these countries. The World Bank (2000) notes that European governments have a positive attitude towards PPPs, even without explicit laws.

The main justification for adopting PPPs is their potential to increase efficiency and effectiveness compared to services provided solely by the government. However, the literature presents mixed views on the value-for-money and efficiency gains achieved through PPPs. While some argue that PPPs promote efficiency and effectiveness in areas such as building and road construction, they are less effective in sectors like healthcare and education (Dunnigan & Pollock, 2003; Edward & Shaoul, 2003). The HM Treasury (2003) supports this argument, suggesting that PPPs may not be suitable for all policy areas, particularly small capital projects.

Olabode (2016) highlights the microeconomic justification for PPPs, noting that risk is transferred to the private sector. However, the issue of risk transfer is debatable. Some public goods are highly capital-intensive and do not generate sufficient revenue from users, necessitating government subsidies. For instance, full cost recovery in sectors like electricity could reduce user numbers. Thus, the introduction of PPPs may not alter this economic reality, and the argument for risk transfer from government to the private sector remains shallow, as governments cannot allow essential services to fail (Shaw et al, 2017).

Flexibility and complexity are other issues associated with PPPs. Most PPP contracts range from 10 years or more, depending on the agreement. A change in government, especially if the new administration does not share the same interests or policy goals as the previous one, can lead to contractual disputes (HM Treasury, 2003). Flinders (2005) argues that changes in government at either the central or local level can generate serious tension if the incoming government lacks interest in the partnership arrangement. This situation often results in confused accountability and a blame culture among public bodies (Institute for Public Policy Research, 2004).

Another criticism of PPPs is the lack of openness and transparency, particularly in information sharing. The Institute for Public Policy Research (IPPR) (2004) notes that PPPs often involve withholding an intolerable amount of information, compromising their accountability. The transparency of PPPs is considered "very poor," with commercial confidentiality frequently used to prevent the release of information. Paradoxically, the free flow of information is crucial for demonstrating value for money, promoting public trust, and addressing criticism (IPPR, 2004).

Hayford (2013) argues that governments favor PPPs because they shift projects off the government balance sheet. While this may be true in some cases, shifting projects off the balance sheet should not be the sole reason for partnership arrangements. Governments should finance projects directly unless they lack the required resources and cannot borrow, making private finance necessary. Ojebode (2016) contends that the reasons for private sector involvement in public goods provision extend beyond government financial constraints. PPPs make investments more accessible and affordable within annual budgets, enabling governments to achieve their goals. This argument suggests that PPPs can promote private sector funding to cover capital expenditure upfront.

Despite the potential benefits, the overall impact of PPPs often proves to be more expensive than traditional government projects. In some cases, PPPs have failed to meet expectations in terms of efficiency gains and service provision quality (Jomo et al., 2016). A systematic review of PPP literature in developing countries by the Department of the Government of the Netherlands (2013) concluded that while PPPs generally have positive output-level effects, there are also weak, mixed, and negative effects, with weak evidence of some development outcomes and effectiveness.

In conclusion, while PPPs have demonstrated successes in various contexts and sectors, they also present significant challenges and limitations. Legal and regulatory frameworks, risk transfer, flexibility, transparency, and

overall cost-effectiveness remain critical issues that need to be addressed to maximize the potential of PPPs. By learning from global best practices and tailoring PPP models to the specific needs and contexts of individual countries, it is possible to harness the benefits of PPPs for sustainable development and improved public service delivery.

Historical Context of Public-Private Partnerships in Nigeria

Public-Private Partnerships (PPPs) have a long history, tracing back to the Roman Empire over two thousand years ago. During that era, a network of postal stations was developed to support the vast expansion of the highway system within the Roman jurisdiction. These stations, which functioned as small communities with large workshops, hotels, and military barracks, were constructed and managed by private partners for five-year periods. This arrangement, known as "manceps," involved the maintenance of associated highways under contracts awarded by municipalities through competitive bidding (World Bank). Modern PPPs, however, have their origins in the United Kingdom and gained prominence in the 1980s, closely paralleling developments in the United States (Akpoghome & Nwano, 2019).

In contemporary times, PPPs have become a global phenomenon, covering various sectors such as water supply, electricity, road management, refuse disposal, education, housing, and transportation. Nigeria is no exception to this trend. The Nigerian Federal Government has undertaken numerous programs involving the private sector to provide financing and expertise, aiming to address governmental inadequacies. As a global practice, PPPs are expected to elevate Nigeria's economy by improving infrastructure, enhancing welfare services, and increasing governance effectiveness.

In 2005, the Nigerian government established the Infrastructure Concession Regulatory Commission (ICRC) with a mandate to develop guidelines, policies, and procurement processes for PPPs (ICRC, 2008). The Commission collaborates with state governments to promote a harmonized framework for infrastructure development and to accelerate the growth of a market for PPP projects. The National Policy on Public-Private Partnership outlines several economic objectives for PPPs:

- i. **Accelerating Infrastructure Investment**: The government aims to expedite investment in new infrastructure and ensure that existing infrastructure is upgraded to meet public needs and aspirations.
- ii. **Ensuring Value for Money**: All investment projects must provide value for money and be affordable for the government.
- iii. **Improving Public Services**: The policy focuses on enhancing the availability, quality, and efficiency of essential services such as power, water, and transport, which are crucial for economic growth, productivity, competitiveness, and market access.
- iv. **Encouraging Private Sector Participation**: The government seeks to increase the capacity and diversity of the private sector by creating opportunities for both Nigerian and international investors and contractors. This includes promoting efficiency, innovation, and flexibility.
- v. **Maximizing Economic Returns**: Infrastructure projects must be planned, prioritized, and managed to maximize economic returns and ensure timely, efficient, and cost-effective delivery.
- vi. **Managing Fiscal Risks**: The government aims to manage the fiscal risks associated with PPP contracts within its overall financial and budgetary framework.
- vii. **Utilizing Assets Efficiently**: Federal and state assets should be utilized efficiently for the benefit of all public service users.

The government's intention to create a suitable platform for private sector involvement in infrastructure development also considers social and environmental perspectives. By incorporating these dimensions, the government aims to foster sustainable development that benefits all segments of society.

Overall, the historical context of PPPs in Nigeria reflects a strategic approach to leveraging private sector resources and expertise to complement public sector efforts. This collaboration aims to address the country's infrastructure deficit, improve public service delivery, and enhance economic growth. By learning from global best practices and tailoring PPP models to Nigeria's specific needs, the country can harness the full potential of PPPs for sustainable development.

Key issues in Public-Private Partnerships in Nigeria

Public-Private Partnerships (PPPs) in Nigeria have emerged as a crucial strategy for addressing the country's infrastructure deficit. While the concept has seen some success, several key issues continue to challenge its effective implementation. This section explores the significant issues that hinder the success of PPPs in Nigeria, supported by relevant literature.

i. Regulatory and Legal Framework

One of the foremost issues in the implementation of PPPs in Nigeria is the inadequate regulatory and legal framework. Despite the establishment of the Infrastructure Concession Regulatory Commission (ICRC) in 2005, there remain significant gaps and inconsistencies in the legal provisions governing PPPs. A robust legal framework is essential for providing clarity and security to private investors (Idornigie, 2012). However, as Ojebode (2016) notes, the lack of specific laws for PPPs often leads to uncertainties and risks that deter private sector participation.

ii. Political Instability and Bureaucratic Inefficiencies

Political instability and bureaucratic inefficiencies are significant impediments to the success of PPPs in Nigeria. Frequent changes in government and shifts in policy priorities can disrupt ongoing projects and create an environment of

uncertainty. According to Flinders (2005), changes in government can lead to the renegotiation or cancellation of contracts, thereby undermining investor confidence. Additionally, bureaucratic bottlenecks, such as delays in obtaining necessary approvals and permits, further exacerbate the problem (Institute for Public Policy Research, 2004).

iii. Corruption and Lack of Transparency

Corruption is a pervasive issue that affects many aspects of public administration in Nigeria, and PPPs are no exception. The lack of transparency in the bidding and procurement processes often leads to favoritism and the selection of contractors based on non-meritocratic criteria (Hayford, 2013). The Institute for Public Policy Research (2004) highlights that a lack of openness in PPP transactions can result in poor value for money and reduced public trust in these partnerships.

iv. Bureaucratic Bottlenecks

Bureaucratic bottlenecks within the public sector further impede the progress of PPP projects. The complex and time-consuming approval processes can lead to significant delays in project implementation (Ogunlana, 2014). Red tape and procedural inefficiencies increase transaction costs and reduce the attractiveness of PPPs for private investors. Streamlining bureaucratic procedures and reducing administrative hurdles are essential to improving the efficiency and effectiveness of PPP projects (Ameyaw & Chan, 2013).

v. Financial Constraints and Access to Funding

The financial constraints faced by both the public and private sectors in Nigeria pose a significant challenge to the success of PPPs. Many private companies struggle to access affordable long-term financing, which is essential for undertaking large-scale infrastructure projects (Afolabi, 2018). Dabak (2014) also notes that the high cost of capital and the lack of viable financial instruments limit the capacity of local firms to participate in PPPs. Additionally, the government's budgetary limitations often lead to delays in fulfilling financial commitments.

vi. Inadequate Risk Allocation

Effective risk allocation is critical to the success of PPPs. However, in Nigeria, there is often an inappropriate distribution of risks between the public and private sectors. According to Shaw (2004), the government frequently retains a significant portion of the risk, which should ideally be transferred to the private partner. This imbalance can lead to project failures and increased costs, as private entities are less motivated to efficiently manage risks that they do not bear.

vii. Capacity and Expertise

The lack of capacity and expertise within both the public and private sectors is another major issue. Successful implementation of PPPs requires specialized knowledge and skills in areas such as project management, financial analysis, and legal compliance (Olabode, 2016). However, many government agencies and private firms in Nigeria lack the necessary expertise to effectively manage PPP projects. This deficiency often results in poorly structured agreements and suboptimal project outcomes.

viii. Institutional Weaknesses

Institutional weaknesses, including insufficient coordination among government agencies and a lack of clear roles and responsibilities, further complicate the implementation of PPPs. The Infrastructure Concession Regulatory Commission (ICRC) is mandated to oversee PPP projects, but its effectiveness is often hampered by overlapping mandates and jurisdictional conflicts with other government bodies (ICRC, 2008). These institutional weaknesses can lead to delays, increased costs, and inefficiencies in project execution.

ix. Public Opposition and Stakeholder Engagement

Public opposition to PPP projects is another significant issue. This resistance often stems from a lack of understanding of the benefits of PPPs and concerns over potential negative impacts, such as job losses or increased costs for public services. Effective stakeholder engagement is crucial for gaining public support and ensuring the success of PPP projects (Burger, 2009). However, in Nigeria, there is often inadequate consultation with stakeholders, leading to resistance and project delays.

x. Economic Viability and Market Conditions

The economic viability of PPP projects is closely linked to prevailing market conditions. In Nigeria, economic instability, inflation, and fluctuating exchange rates can adversely affect the financial performance of PPP projects. Zhang (2005) emphasizes that economic viability is essential for attracting private investment and ensuring the sustainability of projects. However, the volatile economic environment in Nigeria poses significant risks that can deter private sector participation.

xi. Technical Challenges and Infrastructure Quality

Technical challenges, including poor infrastructure quality and the lack of modern technology, also impede the success of PPPs in Nigeria. Many existing infrastructure facilities are outdated and require significant upgrades or replacements. Li (2005) highlights that the introduction of modern technology and innovation is a key benefit of PPPs. However, the technical challenges and costs associated with upgrading infrastructure can be prohibitive.

While PPPs have the potential to significantly improve infrastructure development in Nigeria, several key issues must be addressed to realize their full benefits. These include establishing a robust regulatory and legal framework, enhancing political stability and bureaucratic efficiency, combating corruption, improving access to funding, and ensuring appropriate risk allocation. Additionally, building capacity and expertise, strengthening institutional coordination, engaging stakeholders effectively, addressing economic viability, and overcoming technical challenges are crucial for the

successful implementation of PPPs. Addressing these issues will require concerted efforts from both the public and private sectors, as well as strong political will and commitment to reform.

Opportunities for Public-Private Partnerships in Nigeria

Despite the numerous challenges faced by Public-Private Partnerships (PPPs) in Nigeria, significant opportunities exist that can be leveraged to enhance their effectiveness and success.

- i. **Untapped Sectors for PPP Initiatives** Nigeria has numerous sectors with immense potential for PPP initiatives. These include agriculture, healthcare, education, and renewable energy. The agricultural sector, for example, offers vast opportunities for private investment in infrastructure such as irrigation systems, storage facilities, and processing plants. Similarly, the healthcare sector can benefit from PPPs in building and managing hospitals, clinics, and diagnostic centers (Akanbi, 2020).
- ii. **Technological Advancements** Advances in technology provide an excellent opportunity for enhancing PPP projects. Innovations in construction technology, project management software, and digital platforms can improve efficiency, reduce costs, and enhance transparency. Embracing modern technology can also facilitate better monitoring and evaluation of PPP projects (Li, 2005).
- iii. **International Partnerships and Funding** There is growing interest from international investors and financial institutions in PPP projects in emerging markets, including Nigeria. Organizations such as the World Bank, the International Finance Corporation (IFC), and other development finance institutions provide funding, technical assistance, and risk mitigation instruments to support PPP projects. Leveraging these resources can help overcome financial and technical constraints (World Bank, 2017).
- iv. **Policy Reforms and Government Support** Recent policy reforms and government initiatives aimed at improving the business environment in Nigeria present a favorable landscape for PPPs. The implementation of the National Integrated Infrastructure Master Plan (NIIMP) and the establishment of the Presidential Infrastructure Development Fund (PIDF) indicate strong government support for infrastructure development through PPPs. These initiatives aim to streamline processes, reduce bureaucratic hurdles, and create a more conducive environment for private sector participation (NIIMP, 2015).

THEORETICAL/CONCEPTUAL FRAMEWORK

The Principal-Agent theory, a modern concept, defines the relationship between a 'Principal' and an 'Agent', emphasizing a contractual agreement between two parties to achieve a specific objective (Ceric, 2013). This theory, which emerged in the 1970s, underscores the importance of the Principal monitoring the activities of the Agent to ensure alignment with the agreed-upon goals (Sapru, 2013). Lane (2014) describes the theory as a framework for analyzing human activities within organizations, linking people together in a system-oriented approach.

According to Sapru (2013), the principal-agent relationship is fundamental to state institutions, especially in policy matters within democratic systems. Braun and Guston (2003) highlight that principal-agent literature focuses on delegation, a specific social relationship involving the exchange of resources between two actors. In this relationship, the Principal is the main actor responsible for monitoring and directing the Agent's role in a defined task. The Agents, who typically possess the necessary resources, often bear the associated risks.

The theory further posits that decision-making should involve selecting institutional arrangements that provide the best contractual and monitorable relationships between the Principal and the Agent. This concept is particularly relevant in the context of Public-Private Partnerships (PPPs) in Nigeria. Since the 1990s, the Nigerian government, acting as the Principal, has entered into contractual agreements with the private sector to improve the quality of life for its citizens through infrastructure development. In these arrangements, the private sector brings financial resources, while the government provides expertise to monitor activities and ensure compliance with the terms of the agreements.

By applying the Principal-Agent theory to PPPs in Nigeria, it becomes evident that effective monitoring and clear contractual agreements are crucial for successful partnerships. The government's role in overseeing and ensuring that private sector activities align with public objectives is vital for the sustainable development of infrastructure and the overall welfare of the citizens.

CONCLUSION

Public-Private Partnerships (PPPs) have emerged as a vital strategy for addressing Nigeria's significant infrastructure deficit and fostering sustainable economic growth. The historical context of PPPs in Nigeria reveals a gradual evolution and increasing reliance on private sector participation to supplement government efforts in providing essential infrastructure. This collaborative approach has yielded notable benefits, including the introduction of innovations, improved service delivery, and enhanced public participation in development projects.

However, the implementation of PPPs in Nigeria is not without its challenges. Financial constraints, corruption, inadequate political will, and a lack of expertise among local financial institutions pose significant obstacles. These challenges have often hindered the full realization of the potential benefits of PPPs, resulting in inefficiencies and delays in project execution.

To overcome these challenges and fully leverage the opportunities presented by PPPs, it is essential to strengthen the legal and regulatory framework, enhance capacity and expertise, promote transparency and accountability, facilitate access to finance, and foster stakeholder engagement. By addressing these critical areas, Nigeria can create a more

conducive environment for PPPs, attract greater private sector investment, and ensure the successful delivery of infrastructure projects.

The opportunities for PPPs in Nigeria are vast and extend across various sectors, including agriculture, healthcare, education, and renewable energy. Embracing technological advancements and seeking international partnerships can further enhance the effectiveness and efficiency of PPP projects. Additionally, recent policy reforms and government initiatives indicate a strong commitment to improving the business environment and supporting infrastructure development through PPPs.

PPPs hold significant promise for Nigeria's infrastructural and economic development. By implementing the recommended strategies and leveraging the existing opportunities, Nigeria can overcome the challenges associated with PPPs and achieve sustainable infrastructure growth. This collaborative approach between the public and private sectors will not only improve the quality and availability of public services but also drive economic growth, enhance competitiveness, and improve the overall well-being of the Nigerian population. Through concerted efforts and strategic partnerships, Nigeria can unlock the full potential of PPPs and pave the way for a brighter, more prosperous future.

RECOMMENDATIONS

To fully harness the opportunities presented by PPPs and address the existing challenges, the following recommendations are proposed:

- i. **Strengthening the Legal and Regulatory Framework** The government should focus on strengthening the legal and regulatory framework governing PPPs. This includes enacting specific PPP laws that provide clear guidelines and procedures for project implementation. A robust legal framework will enhance investor confidence, ensure transparency, and mitigate risks associated with PPP projects (Idornigie, 2012).
- ii. **Enhancing Capacity and Expertise** Building capacity and expertise within both the public and private sectors is crucial for the success of PPPs. The government should invest in training programs and capacity-building initiatives for public officials involved in PPP projects. Additionally, partnerships with international organizations and educational institutions can help develop the necessary skills and knowledge required to manage complex PPP agreements (Olabode, 2016).
- iii. **Promoting Transparency and Accountability** Ensuring transparency and accountability in the procurement and execution of PPP projects is essential. The government should adopt open and competitive bidding processes, publish project information, and engage in regular audits and evaluations. Establishing independent oversight bodies to monitor PPP projects can further enhance transparency and build public trust (Hayford, 2013).
- iv. **Facilitating Access to Finance** Improving access to affordable long-term financing is critical for the success of PPPs. The government should work with financial institutions to develop innovative financial products and instruments tailored to the needs of PPP projects. Additionally, creating a conducive environment for local and international investors through favorable tax policies and incentives can attract more private investment (Afolabi, 2018).
- v. **Fostering Stakeholder Engagement** Effective stakeholder engagement is vital for the successful implementation of PPP projects. The government should involve all relevant stakeholders, including local communities, in the planning and decision-making processes. Regular consultations, transparent communication, and addressing stakeholder concerns can help build consensus and support for PPP initiatives (Burger, 2009).

Public-Private Partnerships hold significant promise for addressing Nigeria's infrastructure deficit and driving economic growth. By leveraging untapped sectors, embracing technological advancements, seeking international partnerships, and implementing robust policy reforms, Nigeria can create a more favorable environment for PPPs. Strengthening the legal and regulatory framework, enhancing capacity, promoting transparency, facilitating access to finance, and fostering stakeholder engagement are essential steps to maximize the opportunities and overcome the challenges associated with PPPs in Nigeria. Through these concerted efforts, Nigeria can unlock the full potential of PPPs and achieve sustainable infrastructure development.

SUGGESTION FOR FURTHER STUDIES

Future research on Public-Private Partnerships (PPPs) in Nigeria need to focus on sector-specific impact analyses, comparing implementations across different regions, and the role of institutional frameworks and governance in PPP success. Additionally, studies should explore innovative financial models and risk management strategies, the influence of public perception and stakeholder engagement, and the integration of technological innovations in PPP projects. These areas of study will provide granular insights into improving the effectiveness, efficiency, and sustainability of PPPs, guiding policymakers and stakeholders in refining strategies for infrastructure development and service delivery.

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